Friday, December 27, 2024

The following questions were posed prior to the deadline for questions on Friday, December 20, 2024, as well as the answers from VVTA Staff:

- Q1: "...Please confirm that full wraps will be for advertising purposes only not for custom wraps or special events for non-advertising purposes (e.g. anniversaries or season celebrations)."
- **A1:** That is correct. Anything that is not advertising will be handled in-house and not through the resulting contract from this RFP.
- Q2: "How many buses are currently in VVTA's Fleet, and would it be possible to get pictures of the buses?"
- **A2:** VVTA has 75 Fixed Route Buses (32-40') and 41 Cutaway Buses for Demand Response. Measurements from Vendor information when buses were purchased is included with the Addendum as Exhibit 1.
- Q3: "How many bus shelters does VVTA have, and how many of those will be available for advertising as part of this RFP? Will bus shelters be included in this RFP, or are they managed separately?"
- A3: VVTA is not including shelters in this RFP.
- **Q4:** "Could you share who is currently on the vendor list for bids?"
- **A4:** The list from publicpurchase.com is attached as Exhibit 2 to this addendum. The Pre-Proposal Sign-in Sheet is attached as Exhibit 3.
- **Q5:** "May we ask VVTA if there is a Bond Requirement in connection with the result of this procurement? Sample contract references a Performance Bond."
- **A5:** No. A Performance Bond will not be required.
- **Q6:** "As a modification to terms presented: May we ask VVTA to accept a prepaid Minimum Annual Guarantee in lieu of a Bond or in lieu of a monthly guarantee payment?"
- **A6:** There isn't a bond requirement for this solicitation. Any change in the terms of the contract will be negotiated with the awarded contractor.

- Q7: "May we ask VVTA to consider a two week extension to allow for proper construction of assets for a timely submission? With two major holidays involved, this would not only benefit VVTA to receive healthy submissions, but also all bidders to construct the best offer possible for VVTA's consideration."
- A7: VVTA is not considering an extension currently.
- **Q8**: "May we ask VVTA to confirm it intends to award this contract to one advertising contractor?"
- **A8:** VVTA intends to award this contract to one proposer.
- **Q9:** "To avoid disqualification, may we ask if bidders are allowed to create a financial offer based on total assets vs 'by format' as shown on Attachment E? If allowed, may bidders provide a modified version of Attachment E, write a total at the bottom, provide a separate sheet, etc?"
- **A9:** VVTA does need a similar format to what is included in Attachment E to ensure that when evaluating proposals, we are comparing "apples to apples."
- **Q10:** "May I request VVTA to reveal the current list of bidders for this RFP or provide information on the recipients the RFP was sent to?"
- A10: See A4 Above
- Q11: "Would VVTA consider issuing a one or two week extension to allow all bidders the opportunity to construct the most advantageous offer to the Authority? Please understand there are two major holidays prior to the submission date."
- A11: See A7 above.
- Q12: "We kindly request that VVTA refrain from extending the proposal deadline, as we are prepared to submit as soon as our questions are answered. Thank you for your time and consideration. We deeply value this opportunity and are diligently working through the holidays to become a trusted partner of VVTA."
- A12: See A7 above.
- Q13: "Could you provide additional details regarding the onboard infotainment system mentioned in the RFP? Specifically, we are seeking clarification on the software requirements, supported file types, content rotation schedule, and any other relevant specifications."
- A13: The VVTA Infotainment System is a single 21" screen, one per fixed route Bus. No Infotainment screens in Direct Access vans. File size is 16" x 9" landscape, jpg or pdf are accepted. Screens are run through GMV Syncromatics via enplug.com. Ads get 55% coverage, Stops get 40% coverage and time/weather get 5% coverage. Ads typically run for 30 seconds, but can be customized on how long they show, the frequency and even by days/time.

Q14: "Could you clarify the points assigned to the evaluation criteria? The RFP mentions a total of 155 points; however, the currently assigned points add up to 150. Could you please provide the corrected evaluation criteria and point distribution?"

A14: Technical Points: 110 Points

Price Points: 40 Points

Total Points 150 Points

- Q15: "Could you clarify the DBE participation percentage required for this RFP? We would appreciate any additional details or confirmation of the specified percentage."
- **A15:** Typically, DBE participation is 5 Points on Federally Funded procurements. This resulting contract for this project is a Revenue Contract so DBE participation is not counted.
- Q16: "Could VVTA provide the latitude and longitude coordinates for the shelters available for advertising as outlined in the RFP?"
- A16: See A3 above
- Q17: "Could you provide a detailed fleet listing, including the counts, makes, models, and lengths of the vehicles available as outlined in the RFP? This information would be greatly appreciated."
- A17: See A2 above
- Q18: "In section d. III, Employment Practices are requested "policies and procedures, training, including safety training and affiliation/accreditation." We have an extensive training guide with protocols that are unique per garage. How much detail would VVTA like in this section? Should the entire guide be included, or just mentioned?"
- A18: A link to the guide within your proposal would be acceptable.
- Q19: "In the RFP section V II: Proposer must list all services, equipment, and facilities that the proposer has provided and/or operated under contract during the past five (5) years. Include company name, address, phone number, and contact. Is this referring to (proposer) or subcontractors? How detailed would VVTA like us to be in our response?"
- **A19:** Please provide references for similar projects during the past 5 years 7 references are preferred. VVTA is looking for the references of the proposer and subcontractors.

**Q20**: "Would VVTA consider dropping the \$1M professional liability insurance requirement due to the type of work being completed and bring the coverage in line with industry standards?"

A20: See A21 below

Q21: "Related to Question #20 - Would VVTA consider waiving the \$1 million professional liability insurance requirement for subcontractors who already carry \$1 million in general liability insurance?"

**A21:** The insurance requirement is for the proposer, not for the subcontractors. The proposer covers the subcontractors with their insurance coverage. If the proposer carries an amount that would cover this under their "excess liability coverage," VVTA would deem this acceptable.

**Q22**: "Would VVTA consider extending the RFP deadline to allow more time for proposal preparation following the release of answers to submitted questions on 12/27?"

A22: See A7 above.

**Q23**: "Is VVTA opposed to additional or alternative ad type offerings other than what is listed in the Scope of Work?"

A23: Not at this time.

Q24: "Could you please provide more info on the business licensing requirements, as laid out in Attachment E Required Forms? Would licensing from other states/cities be considered "California approved?" If you do not have these answers, could you share contact info of the relevant boards/authorities?"

**A24**: City of Hesperia, CA, Business license is the required business license. This will be required of the awarded contractor.

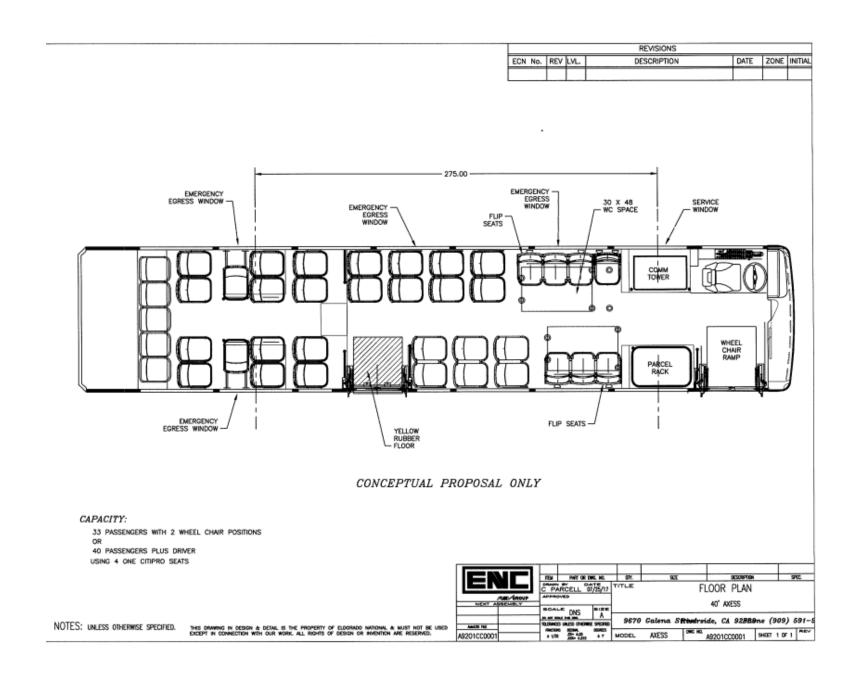
All other terms and conditions of the RFP remain the same.

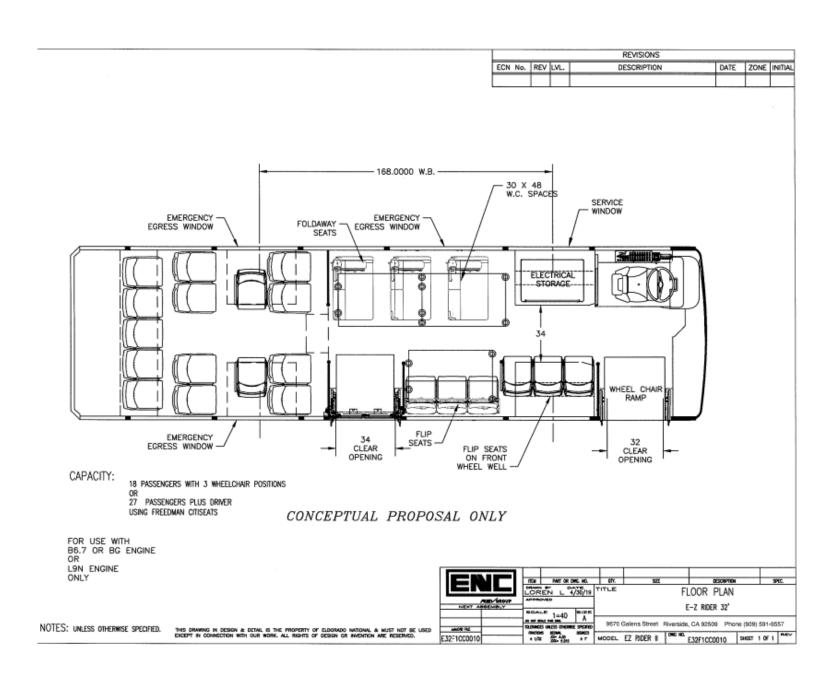
The proposal due date remains as 3:00 PM (PST), Friday, January 3, 2025.

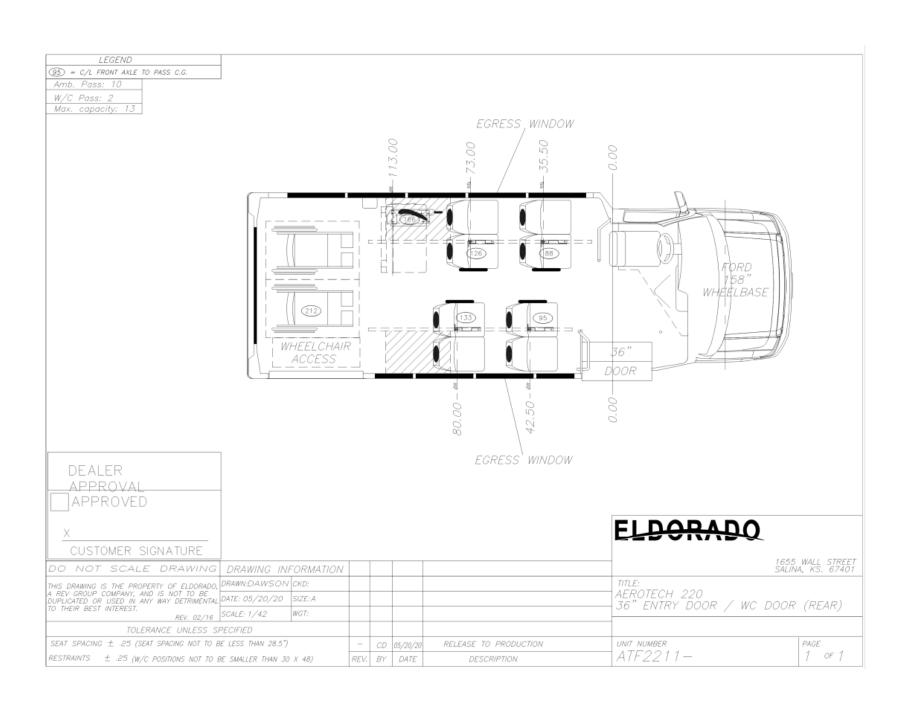
As stated in the RFP, all addenda must be acknowledged. Please use the acknowledgement form in Attachment E of the RFP to acknowledge receipt of this addendum. Failure to acknowledge any addenda to this RFP may be a cause to deem Proposer "Non-Responsive."

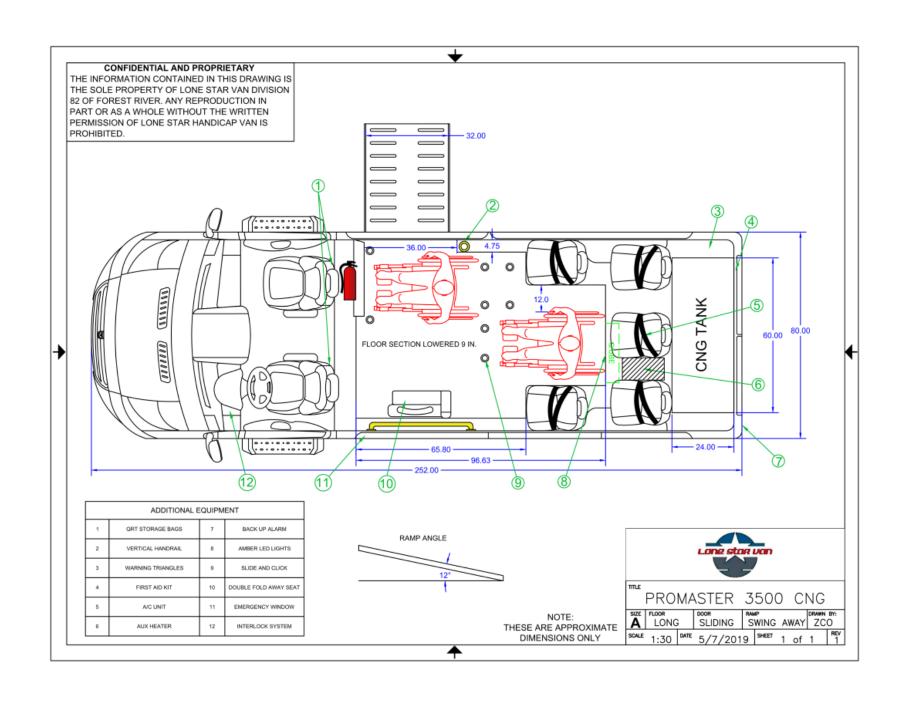
\*\*\*\*\*\*\*\*\* END OF ADDENDUM NO. 2 \*\*\*\*\*\*\*\*\*

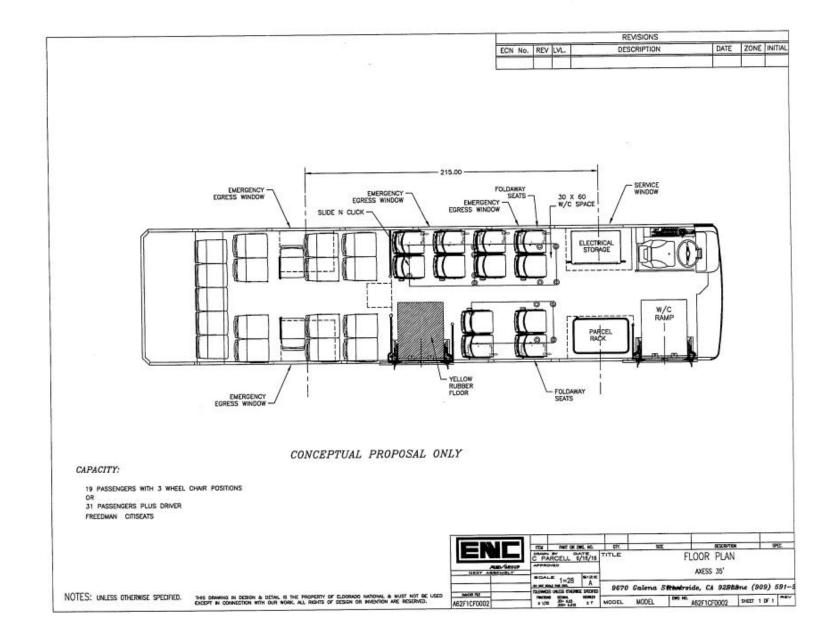
### Addendum No. 2 - Exhibit 1

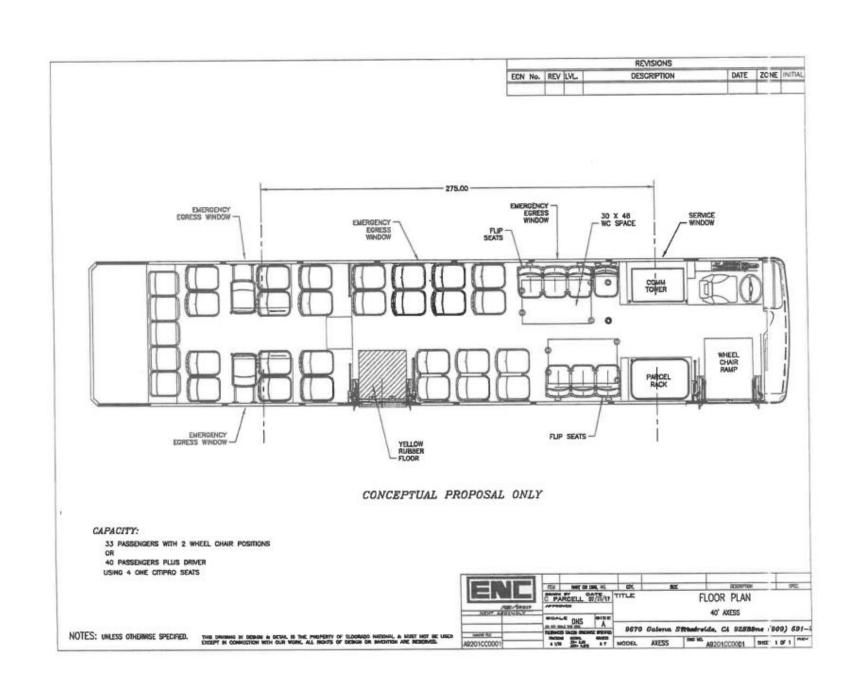




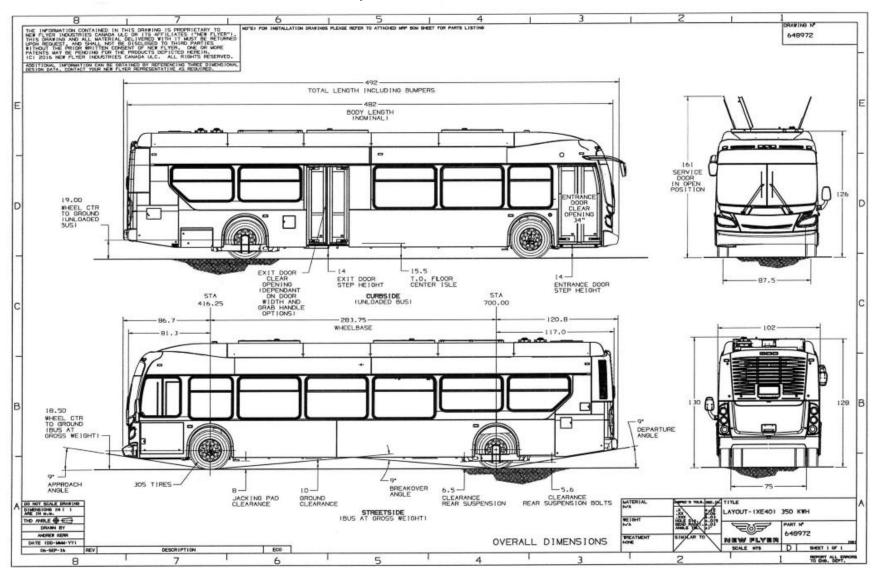








### New Flyer XE-40 Electric Buses



Access Report

Agency Bid Number Bid Title **Victor Valley Transit Authority** 

2025-02

**Transit Marketing Services** 

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Vendor Name	Accessed First Time	Most Recent Access	Documents ost Recent Response Date
School Wholesale Supplies L		2024-11-25 10:18 PM PST	RFP 2025-03 Transit Advertising.pdf
E.W. McDaniels, Inc.	2024-11-20 06:49 PM PST	2024-11-20 06:49 PM PST	RFP 2025-03 Transit Advertising.pdf
J Bockler Industries, LLC	2024-11-20 04:59 PM PST	2024-11-20 05:00 PM PST	RFP 2025-03 Transit Advertising.pdf
NV Media, LLC.	2024-11-21 08:40 AM PST	2024-11-21 09:14 AM PST	21.09.21 How To Do Business With VVTA.pdfRFP 2025-03 Transit Advertising.pdf
Welborn Social Media	2024-11-21 02:58 PM PST	2024-11-21 02:58 PM PST	RFP 2025-03 Transit Advertising.pdf
Recess Creative LLC	2024-12-19 07:05 AM PST	2024-12-19 07:05 AM PST	DED 2025 02 Transit Advantisian adf
Mixo Ads Inc. Zenith Billboards LLC	2024-12-05 07:43 PM PST 2024-11-20 04:52 PM PST	2024-12-13 04:22 AM PST 2024-12-12 04:51 PM PST	RFP 2025-03 Transit Advertising.pdf 21.09.21 How To Do Business With VVTA.pdfRFP 2025-03 Transit Advertising.pdf
Dowitcher Designs, Inc.	2024-11-21 09:03 AM PST	2024-12-13 08:32 AM PST	RFP 2025-03 Transit Advertising.pdf
Engine Room Technology	2024-11-25 12:59 PM PST	2024-11-25 01:00 PM PST	RFP 2025-03 Transit Advertising.pdf
Legacy79	2024-11-21 08:00 AM PST	2024-11-26 01:09 PM PST	RFP 2025-03 Transit Advertising.pdf
Bridger Productions, Inc.	2024-12-10 09:47 AM PST	2024-12-10 09:48 AM PST	RFP 2025-03 Transit Advertising.pdf
Amplifi Group LLC	2024-11-23 10:14 PM PST	2024-11-26 01:41 PM PST	RFP 2025-03 Transit Advertising,pdf
Lamar Airport Advertising	2024-11-21 07:19 AM PST	2024-11-21 07:19 AM PST	RFP 2025-03 Transit Advertising.pdf
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Pier 2 Marketing	2024-11-21 12:54 PM PST	2024-11-21 12:55 PM PST	RFP 2025-03 Transit Advertising.pdf
Octane Advertising & Design		2024-11-21 10:47 AM PST	RFP 2025-03 Transit Advertising.pdf
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Apex Outdoor Advertising LLC		2024-11-21 07:01 AM PST	21.09.21 How To Do Business With VVTA.pdfRFP 2025-03 Transit Advertising.pdf
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Vulcan Creative, LLC.	2024-12-02 06.46 AM PST 2024-12-10 11:13 PM PST	2024-12-02 09:30 AM PST 2024-12-10 11:14 PM PST	RFP 2025-03 Transit Advertising.pdf
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Turbo Images, Inc.	2024-11-21 08:13 AM PST	2024-11-21 08:20 AM PST	RFP 2025-03 Transit Advertising.pdf
ArcStone	2024-12-02 11:58 AM PST	2024-12-02 11:58 AM PST	RFP 2025-03 Transit Advertising.pdf
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CV Strategies Team Friday Inc.	2024-11-22 08:48 AM PST 2024-11-21 11:15 AM PST	2024-11-26 02:42 PM PST 2024-11-21 11:15 AM PST	2025-02 Adden no.1.pdf21.09.21 How To Do Business With VVTA.pdfRFP 2025-03 Transit Advertising.pdf RFP 2025-03 Transit Advertising.pdf
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FedEx Office (formerly FedEx		2024-11-25 01:23 PM PST	
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Geographics	2024-11-20 04:49 PM PST	2024-11-21 12:00 PM PST	RFP 2025-03 Transit Advertising.pdf
Dodge Data & Analytics	2024-11-20 10:36 PM PST	2024-12-18 09:28 PM PST	2025-02 Adden no.1.pdf21.09.21 How To Do Business With VVTA.pdfRFP 2025-03 Transit Advertising.pdf

Vendor Name	Accessed First Time	Most Recent Access	Documents	ost Recent Response Date
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Associated Graphics	2024-11-21 05:29 AM PST	2024-11-21 05:29 AM PST	RFP 2025-03 Transit Adverti	sing.pdf
AcrobatAnt, LLC	2024-11-21 08:46 AM PST	2024-12-05 08:51 AM PST		
Lamar Transit, LLC	2024-12-12 02:55 PM PST	2024-12-16 07:30 AM PST	2025-02 Adden no.1.pdf21.0	9.21 How To Do Business With VVTA.pdf
RMG Communications	2024-11-20 04:52 PM PST	2024-11-20 04:52 PM PST		
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Advertising Vehicles	2024-11-21 05:42 AM PST	2024-12-13 05:38 AM PST		19.21 How To Do Business With VVTA.pdfRFP 2025-03 Transit Advertising.pdf
iHeartMedia	2024-11-20 05:09 PM PST	2024-11-20 05:09 PM PST		3·F
Niki Jones Agency, Inc	2024-11-22 02:32 PM PST	2024-11-27 10:42 AM PST	21 09 21 How To Do Busine	ss With VVTA.pdfRFP 2025-03 Transit Advertising.pdf
J2 Media	2024-11-21 11:44 AM PST	2024-11-21 11:44 AM PST		ss With VVTA.pdfRFP 2025-03 Transit Advertising.pdf
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Pulsar Advertising, Inc.	2024-11-20 04:47 PM PST	2024-11-20 04:47 PM PST	RFP 2025-03 Transit Adverti	
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Advertising Vehicles Inc.	2024-11-20 06:54 PM PST	2024-11-20 07:04 PM PST	RFP 2025-03 Transit Adverti	
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Rosselli Media Management L		2024-11-21 10:44 AM PST	RFP 2025-03 Transit Adverti	
KAT Video Productions, Inc.		2024-11-21 07:41 AM PST	RFP 2025-03 Transit Adverti	
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Porter Communications Inc	2024-11-21 07:46 PM PST	2024-11-26 01:09 PM PST		2 2025-03 Transit Advertising.pdf
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GUILD Consulting LLC	2024-11-20 09:30 PM PST	2024-11-20 09:31 PM PST		ss With VVTA.pdfRFP 2025-03 Transit Advertising.pdf
idfive, LLC	2024-11-20 09:30 PM PST 2024-12-04 09:05 AM PST	2024-11-20 09:31 PM PST 2024-12-04 09:05 AM PST	Z1.00.Z1 HOW TO DO BUSINE	33 WILL WELL-PAIN F 2020-03 Halloll Auverlially.pul
iulive, LLC	2024-12-04 09:05 AIVI PST	2024-12-04 09:03 AIVI PST		

#### RFP 2025-02 TRANSIT ADVERTISING SERVICES

Pre-Proposal Conference Sign-In sheet

Company Name	Address	Phone	Fax	Representative Name	Signature	Email Address
VVTA	Hesperia	X[52		Christine Plasting	Christof Parti	un cplasting@vuta.org
TRANSIT MED	1 10 BOX 6260 AFNOLD CA 351 N. 974	540.45 9533	<del>2/-</del> 3	JENNASALAZAR	Folh	jenna@fransif-media.c
LAMAR TRANS	REPLANTS	(602)		300 CHURCH 1	56	SCHURCH & LAMAR.
VVTA	Hesperia	x144		Andrea Menonald	andream.	amcaphaldevita o
ATUV	Hesperia			TISha Lopez	No	nlopez@vvtAor
	,			×	/ -	
gn Teams;						
VIVTA	Hesperia	X126		magedAler		
4 4 4 4				Alex Souders	Adsposuse	
				Rvan Black	Adsposure	
			٧,	Haen Peterson	Transit media	
	LAMAR			Tom Nicolaus	Adsposure	
				Jason Klave	Adsposure	
				Sarah Owens	Adsposure	
				Morgan Schulter	Adsposure	
,				J	, and the second	
	SYD CHURCH Market Manager					
O:	<b>E:</b> schurch@lamar.com 909.792.3400 <b>M:</b> 602.999.1485					
	<b>F:</b> 909.792.3402 <b>W:</b> lamar.com					
SA	LAMAR TRANSIT OF AN BERNARDINO (L.A. DMA) 301 North 9th Street					

Redlands, CA 92374